



The Northeast District Monthly Gazette

A Publication of the Crossroads of America Council, BSA – Northeast District

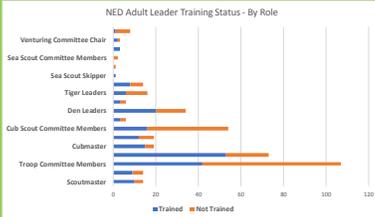
"All the News...That Is News...for Pack, Troop, Crew & Ship Leadership in the Northeast District"

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2018 NED Goal Trackers



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WHAT YOU NEED TO KNOW

In the Next 30 Days

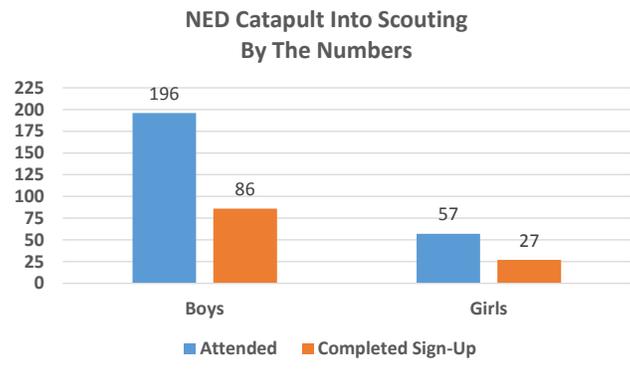
- Aug -25, 2018
Popcorn Sales Begin
- Sep 5, 2018 (7:00 PM)
NED Committee Mtg
- Sep 7-9, 2018

This Year's Catapult into Scouting Night Off to a Great Start!

Well, our Monday, August 13, 2018 Catapult into Scouting sign-up night was certainly an outstanding night for the Northeast District (NED)! The numbers are still coming in, but our units had the opportunity to share Scouting information with over 250 potential Cub Scouts and their parents. Of these potential scouts, 77% were boys and 23% were girls.



As shown in the graph below, of these 250 potential Cub Scouts, 45% of these youth (and their parents) completed their applications and paid their dues on our sign-up night!



The Northeast District would like to spotlight the top four Packs who crested "double digits" in new Cub Scout sign-ups on our Catapult into Scouting night:

- Pack 50 at Oaklandon Elementary School had 13 boys and 11 girls join
- Pack 282 at Allisonville Elementary School had 14 boys and 1 girl join
- Pack 335 at McCordsville Elementary School had 10 boys and 4 girls join
- Pack 237 at Fortville Elementary School had 12 boys and 1 girl join

This is a great start, however, there is still plenty of work ahead!

- For the 113 new Cub Scouts**, their Pack Leadership should move quickly to welcome these new Scouts and get them engaged, and on their way to being active members of their respective units
- For the 140 potential new Cub Scouts** who either did not finish the application process or pay their dues, Pack Leadership should follow-up to encourage them to complete the final steps to become a member of their Pack.

Now we need to Follow up, Follow up, Follow up!!!!

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Monthly Northeast District Roundtables A Great Way to Connect

Are you looking for...

- Ideas for activities for your den or unit?
- Answers to questions about your position?
- Connections with experienced Scouters for tips, tricks, and wisdom for yourself or your unit?
- A way to link into district and council supports and activities?



Voyageur Fall Course

- Sep 8-10, 2018
Wood Badge Fall Weekend #1
- Sep 9, 2018
NED Eagle BoR
- Sep 12, 2018
NED Commissioners Mtg
- Sep 12, 2018
NED Round Tables
- Sep 14-16, 2018
OA Lodge Ordeal
- Sep 15, 2018
Voyageur Kayak Certification

In the Next 60 Days

- Sep 20, 2018 (6:00 PM)
OA/Firecrafter Mtg
- Sep 21-23, 2018
Firecrafter Fall Frenzy
- Sep 22-23, 2018
Catholic Scout Retreat
- Sep 28-30, 2018
NYLT Fall Weekend #1
- Sep 29, 2018
Cub Scout Fun Day
- Sep 29-Oct 1, 2018
Wood Badge Fall Weekend #2
- Oct 1, 2018 (7:00 PM)
CAC Online Re-Charter Begins
- Oct 3, 2018 (7:00 PM)
NED Committee Mtg
- Oct 7, 2018
NED Eagle BoR
- Oct 10, 2018
NED Commissioners Mtg
- Oct 10, 2018
NED Round Tables
- Oct 12-14, 2018
NYLT Fall Weekend #2

In the Next 90 Days

- Oct 18, 2018 (6:00 PM)

- A great place to meet and hang out with other Scouting Volunteers?

Then Roundtable is the place for you!!!

What:	Northeast District Roundtable is a monthly gathering of District Scouting Volunteers for the purpose of supporting Scouting volunteers of all levels and experience with information, ideas, and connections to Scouting outside of your unit in order to improve the programming for the youth and families inside your unit.
When/Where:	Roundtables occur every 2nd Wednesday of the month at 7:00pm at the Golden-Burke Scout Center (7125 Fall Creek Rd N). Our next Round Table will be Wednesday, September 12, 2018 .
Who:	All Scouting volunteers and parents. A note for unit leaders: The best way to benefit from this great resource is to have each of your unit leaders sign up to attend 1-2 Roundtables per year. That spreads the load of meetings as well as giving each leader a chance to grow their scouting connections and knowledge. Each monthly designee can report the information back to your unit committee and leaders.
How:	Each monthly meeting will include: <ul style="list-style-type: none"> • A general information session with District announcements, activity flyers, and possible community guest • Speakers with information that will impact your unit programming. • Break-out sessions for Cub and Scouting leaders • Training for leadership positions (Reminder: All direct contact leaders must be trained by re-charter time in Oct.)
Staffing:	Roundtable Commissioner: Kim Wiggins , overall District Commissioner in charge of supports for Units Cub Scout Roundtable Commissioner: Terry Prather , a long-time Scouting volunteer excited to return to Round Tables to encourage Scouting volunteers and families to get involved in the greater Scouting community in order to enhance their own Scouting experience and that of their Scouts. "Round Table was the key that energized Scouting for me as a leader and I want to share this treasure with new and experienced leaders in the Northeast District." Boy Scout Roundtable Commissioner: Could be you!

Contact [Kim Wiggins](#) or [Terry Prather](#) if:

- You have questions about Roundtable
- Have ideas for future Roundtable Topics, or
- Would like to join the team and lead Boy Scout Breakout Sessions.

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What's Required to be a Fully-Trained Scouter?

What would you think if you heard the following announcement after boarding your next commercial airline flight? *"Today, we are going to try something completely different...our assigned pilots can't make our flight, so we are looking for volunteers to take the wheel, no experience needed!"*



How many of you would bolt for the exit door of the aircraft before the door closes? Well, much like commercial airline pilots, being a fully-trained Scout Leader is a requirement, but unlike commercial airline pilots, it does not take years to become a trained Scout Leader. Checkout the [list of courses \(by position\)](#) that must be completed (by position) to become fully trained for your position! While the majority of these required courses can be completed on-line (www.my.scouting.org), our council and district also offers numerous

OA/Firecrafter Mtg

- Oct 20, 2018
Cub Scout Fun Day
- Oct 24-25, 2018
Unit Re-Charter Due
- Nov 4, 2018
NED Eagle BoR
- Nov 7, 2018 (7:00 PM)
NED Committee Mtg
- Nov 9-11, 2018
OA Leadership Dev
- Nov 10, 2018
OA Annual Banquet
- Nov 14, 2018
NED Commissioners Mtg
- Nov 14, 2018
NED Round Tables
- Nov 15, 2018 (6:00 PM)
OA/Firecrafter Mtg

Who Can I Contact

Do you have feedback on the current issue?

*Do you have ideas for news items in a future issue of **The Northeast***

District Monthly Gazette?

Contact: [Mike Chambers](#)

face-to-face training opportunities found on the councils' [Training Hub](#).

Let's all get trained for our positions...you will likely find that Scouting will be more fun after you have a clear understanding of roles, responsibilities and the "how-to's" provided in your respective courses.

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Calling All Catholic Scouts – Catholic Scout Retreat Approaching

This year's **Catholic Scout Retreat** will be held at **Marian University**, 3200 Cold Spring Rd, Indianapolis, IN 46222. The overnight retreat will begin on Saturday, September 22, 2018 at 8:30 AM and conclude on Sunday, September 23, 2018 at 8:30 AM.



The Catholic Scout Retreat Day and "Knight" will feature studies on St. Francis and St. Clare, a Rosary Walk, and Mass. The excitement continues when we join in the fun of the pre-game activities before the Marian University Knights play Olivet Nazarene. Some of these activities include Colts Play 60 Zone, a carnival, and a tailgate meal.

Those attending the Retreat will be recognized during the football game and called out onto the field. After the game the fun goes on when we will all have S'mores and meet Coach Henn and some former Scouts. The evening will conclude with a movie and snacks. All this and more for \$15. Sorry that we can only accept 50 participants so get your registration in soon. Contact [Angela Walker](#) with the Catholic Committee on Scouting at 317-698-0461 for more information and/or to register.

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Maximizing Your Popcorn Sales – Part 2

Yes...the opening day of popcorn sales is HERE! As you support the scouts in your unit to sell popcorn, let's review the different ways they can add to their sales totals.



TAKE ORDER SALES:

- **Description:** Customers order popcorn on an order form and wait for it to be delivered in November.
- **Average sales per hour:** The sky's the limit!
- **Who buys this way?** Family members, friends, neighbors, parents' coworkers, teachers, coaches, hairdressers, and more....
- **Best Practices:** Before Scouts hit the streets and knock on doors, they should approach closest family and friends. Help Scouts make a list of 10-15 family and friends they know will make a purchase. After initial contacts, they should be close to their goal and feel confident of their sale victories.

DOOR-TO DOOR SALES:

- **Description:** Scout, with a friend or family member, sells popcorn on-hand (in a wagon or vehicle) to customers at home; delivering the popcorn and collecting payment on-the-spot.
- **Average sales per hour:** \$200
- **Who buys this way?** Suburban neighborhoods, rural homes, city townhouses.
- **Best Practices:** Allow the customer to receive popcorn on-the-spot only after they place an order on the form. Say, "Would you like your product now instead of waiting?" Customers tend to choose the least expensive item that you have on hand, so don't let them see your "stash" right away.

ONLINE SALES:

- **Description:** Scouts solicit customers via email or social media. Customers order popcorn using Scout's online link or searching for them on www.trails-end.com. Then customers pay shipping and receive popcorn within 3-9 business days.
- **Average sale per customer:** \$45
- **Who buys this way?** Out-of-town family and friends, parents' coworkers, and social media connections.
- **Best Practices:** Scouts self-register for online selling and create an account at the beginning of the sale (online sales begin Sept.1). They are encouraged to email and share personal order links on social media. Within two weeks, they should follow-up with those who have not ordered and send thank you messages to those who have.

STOREFRONT SALES:

- **Description:** Scouts sell popcorn (exchange popcorn and money on-the-spot) with strangers in front of high traffic stores or events.
- **Average sales per hour:** \$100
- **Who buys this way?** Strangers, grocery store shoppers, college students, sports attendees, and festival attendees.
- **Best Practice:** Schedule booth time with store managers as soon as possible. Schedule Scouts to fill 2-hour timeslots. All participating Scouts get equal credit for the day's total sales. This is a great way to increase visibility in the community and recruit new scouts.

As with many things we do in scouting, this is a golden opportunity for scouts to learn valuable life lessons. I think that Dave Ramsey, author, radio/television host, and motivational speaker said it best..."*We are all in the business of sales. Teachers sell students on learning, parents sell their children on making good grades and behaving*" ...and of course, scouts sell popcorn!

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Best Practices for a Successful Re-Charter- Part 1 of 3

When Randy Quaid uttered those famous words in the movie Independence Day..."*Hello boys, I'm back*", you probably thought he was only talking to the aliens in the movie. You might not have realized it, but he was also referring to that time in every unit's life that we all know **and love**...annual unit re-charter time! You guessed it...we are just over 60-days away from the deadline to turn-in your unit's annual re-charter documents (either October 24-25, 2018, as assigned). Over the next two issues of *The Northeast District Monthly Gazette* we will share best practices for a successful unit re-charter. Let's get started.



The first step to a successful unit re-charter is to secure **sufficient help from adults** affiliated with your unit. While the tasks that need to be completed are well defined and relatively straight forward, working the tasks through your unit is best accomplished by a small team of dedicated, well-trained volunteers. This will allow you to divide the tasks and conquer them in parallel. There are three main areas of the re-charter process that need to be effectively staffed to assure a successful and relatively painless re-charter process:

1. Every unit will need a focal point to obtain a **re-charter commitment** from members of your unit that wish to "re-up" for another year of scouting with your unit. Part of the re-charter commitment will require the collection and tracking of required annual BSA re-charter and Crossroads of America, BSA insurance fees. Some units also use this effort to collect annual activity fees; if so this will also

need to be collected and tracked. Failure to have the correct fees available when the re-charter documents are turned in will result in the unit not being re-chartered.

- If your unit adds new members during the **re-charter commitment** period (or on the August 13, 2018 Cub Scout sign-up night), it is a good idea to get the new Scout applications signed and turned-into the Registrar at Golden-Burke Scout Center ASAP. This also applies to new adult members of your unit; however, with adults, in addition to the application, make sure and attach proof that Youth Protection Training has been successfully completed. Getting all new Scouts and Scouters on your Troop register ahead of the re-charter activity will reduce the number of new Scouts and Scouters that you will have to add manually to the BSA database prior to your re-charter turn-in day.
- 2. A key component to a successful re-charter for adults will be a focal point to **assure that Youth Protection Training (YPT) is current** for all re-chartering adult members. A team member focused on identifying adults who need to re-take Youth Protection Training (YPT) prior to the re-charter deadline and then “bird dogging” them to make sure that it is completed and in the system before re-charter submission will be needed. Adults attempting to re-charter without having valid YPT will be dropped from the unit!
- 3. This year there will be an additional requirement for Pack re-chartering. **All direct contact unit leaders need to have completed their position-specific training before re-charter turn-in.** This means that the Cubmaster, all Tiger Leaders, Den Leaders, and Webelos Leaders will need to be trained, or your re-charter will not be processed.
- 4. The final area of focus for unit re-charter is the completion of **Journey to Excellence (JTE) documents** for the unit. Completing JTE documents will likely take time to find all of the information needed since the last re-chartering process, unless the unit has been tracking the needed data all along. Failure to submit the JTE documents for the unit will result in the unit not being re-chartered.

Now, as most units are re-assembling after the summer, is the best time to secure the volunteers needed for a successful and relatively painless re-charter process! Talk you're your Unit Commissioner if you have any questions about re-charter.

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Northeast District Fall Camporee is Approaching Fast

The **Northeast District Fall Camporee** will be held over the **September 28-30, 2018** weekend at **Camp Kikthawenund**. Check-in at Camp K on Friday will begin at 6:00 PM, the camporee should be over by 10:00 AM on Sunday. Come to the upcoming **Northeast District Roundtable** on **Wednesday, September 12, 2018** at the **Golden Burke Scout Center** for the details. Troop leadership will be notified via Northeast District News Flash when on-line sign-up is available.



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2018 Cub Scout Fun Days at Camp Belzer Just Around the Bend

With the success of our recent Northeast District Catapult into Scouting night, it will be very important to get these new Cub Scouts (and their parents) experience the outdoor fun of Scouting. To this end, Crossroads of America Council will be hosting two **Cub Scout Fun Days** in the coming months at nearby **Camp Belzer**.



The first Opportunity will be on **Saturday September 29, 2018** and the second will be on **Saturday, October 20, 2018**. Both days will run from **10:00 AM to 5:00 PM** on Saturday, with lunch provided. For those who want to camp out as a family, Camp Belzer will be available for a Saturday night overstay.

The Saturday Fun will include the following:

- Archery
- BB Guns
- Outdoor Skills
- Ecology & Conservation
- Sports & Games
- STEM Activities
- Campfire

The cost for the Saturday activities is \$10 youth/adults (Registration includes a PATCH!). Overnight camping Saturday night is available for Scouts and their families, for an additional \$10 youth / \$5 adults. Families camping out Saturday night must provide their own tents and sleeping bags. For those camping out, dinner and breakfast are included in the costs.

To participate, [pre-register on-line](#).

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Fall Frenzy Approaching – Firecrafters Mark Your Calendars

Just a quick reminder to Northeast District Firecrafters...**Fall Frenzy** will be held at **Camp Belzer** beginning at 5:00 PM on **Friday, September 21** and will conclude at 10:00 AM **Sunday, September 23, 2018**. You won't want to miss this great weekend of fellowship, so it would be a good idea to reserve this weekend on your calendars now.



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A Sampling of This Year's Scouting Summer Fun

Where did the summer go? By now, all Scouts are back in school, but thanks to a couple of Northeast District units, we can share a sampling of the fun that was had by our units at summer camp. First, the highlights from Pack 831's stay at Adventure Camp (*courtesy of Leilan McNally*)



NED Pack 831 attended Camp K this past summer. We sent 12 Webelos scouts to camp where they got to canoe, swim, hike and enjoy the outdoors. All 12 scouts earned the Engineering Webelos Adventure pin as well as their respective Firecrafter award. It was a hot and humid couple of days.

Two scouts thought they hear a bear in the campsite. They went to investigate and the "bear" was determined to be a snoring Cubmaster. In other news, said Cubmaster was able to identify the only point at Camp K with cellphone reception. The scouts had a great time ending their Cub Scout career at Camp K and nine of the twelve are extremely excited to be going to week long scout camp next summer.



Next a few photos from Troop 275's experiences at Ransburg Scout Reservation
(courtesy of Rob Harrington)



We're sure that everyone can't wait to find out what fun awaits them next summer!

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